

# CUSTOMER ACCOUNT APPLICATION

DSR \_\_\_\_\_

Estimated Weekly Purchase \_\_\_\_\_

BILLING ADDRESS		SHIPPING ADDRESS	
PURCHASER (Legal Business Name)		PURCHASER (DBA Shipping)	
PURCHASER [DBA (Trade Name)]		STREET ADDRESS	
ADDRESS		CITY / STATE / ZIP / COUNTY	
CITY / STATE / ZIP		ACCOUNTS PAYABLE CONTACT & PHONE NUMBER	
PHONE NUMBER		FAX NUMBER	E-MAIL ADDRESS

**NATURE OF BUSINESS**

TYPE OF OWNERSHIP  CORPORATION  LLC  PARTNERSHIP  PROPRIETORSHIP  NON-PROFIT

THE FOLLOWING PERSONS ARE AUTHORIZED TO SIGN CHECKS:

Name: \_\_\_\_\_ DOB: \_\_\_\_\_ Drivers License #: \_\_\_\_\_ State: \_\_\_\_\_

Name: \_\_\_\_\_ DOB: \_\_\_\_\_ Drivers License #: \_\_\_\_\_ State: \_\_\_\_\_

STATE INCORPORATED \_\_\_\_\_ FEDERAL ID # \_\_\_\_\_

PROPERTY  OWNED  LEASED LANDLORD NAME \_\_\_\_\_

NUMBER OF YEARS IN BUSINESS \_\_\_\_\_ YEARS AT THIS LOCATION \_\_\_\_\_ LIQUOR LICENSE # \_\_\_\_\_

**PRINCIPAL OWNERS OR OFFICERS**

NAME	Major Credit Card #	Exp. Date
TITLE		E-MAIL ADDRESS
HOME ADDRESS		
CITY / STATE / ZIP		
HOME PHONE NUMBER	PREVIOUS BUSINESS EXPERIENCE	

  

NAME	Major Credit Card #	Exp. Date
TITLE		E-MAIL ADDRESS
HOME ADDRESS		
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NAME	Major Credit Card #	Exp. Date
TITLE		E-MAIL ADDRESS
HOME ADDRESS		
CITY / STATE / ZIP		
HOME PHONE NUMBER	PREVIOUS BUSINESS EXPERIENCE	

**PRINCIPAL TRADE SUPPLIERS - 3 REQUIRED**

NAME	AREA CODE & PHONE	CITY	STATE	ZIP

**BANK REFERENCE**

BANK NAME	BRANCH (Including City & State)	PHONE NUMBER
BANK OFFICER		CHECKING ACCOUNT NUMBER

I hereby authorize our bank(s) to release any information necessary to assist in establishing credit terms.  
 I also acknowledge and agree with the terms set forth on page 2 of this application.

Date \_\_\_\_\_ Signed \_\_\_\_\_ Title \_\_\_\_\_

# CUSTOMER APPLICATION -TERMS AND CONDITIONS

This Customer Application ("Application") is made to Performance Food Group Company, LLC; Vistar Corporation, its parent company; and their direct and indirect subsidiaries (referred to herein alternatively as "PFG" or "Operating Company") for the purpose of inducing PFG to extend credit accommodations to the applicant hereto ("Purchaser") named below, who agrees to fully comply with all terms and conditions herein. Purchaser further agrees that all purchases from PFG by Purchaser or its agent, employee or representative on an open account basis also are subject to the following terms and conditions:

1. **Extension of Credit.** Upon written approval of this Application by PFG or any Operating Company, PFG will extend reasonable credit as appropriate, in its sole discretion and, also at its sole discretion, shall have the right to terminate Purchaser's credit privileges at any time without prior notice, except as otherwise provided by law. Purchaser grants PFG a security interest in all inventory of Purchaser now owned or hereafter acquired that is held for sale or lease or held as raw materials, work in progress or materials used in connection with Purchaser's business; all accounts of Purchaser now existing or hereafter at any time acquired; all contract rights of Purchaser now existing or hereafter at any time arising; all fixtures, all equipment, goodwill, intangibles and intellectual properties of Purchaser now owned or existing of hereafter at anytime acquired or arising; and all proceeds and products of the foregoing. Purchaser will cooperate in executing any UCC filings related thereto.
2. **Business Purposes.** Purchaser certifies that this request is for the extension of credit for business purposes only and is not intended for the extension of credit for personal, family or household purposes.
3. **Incorporation by Reference.** All purchases by Purchaser of goods and/or services from PFG will be made in accordance with the terms and conditions of this Application and any applicable distribution agreement, invoice and/or other relevant documents evidencing Purchaser's obligations to PFG, all of which are incorporated herein by this reference. In the event of any conflict between the terms and conditions of this Application and any distribution agreement, the terms and conditions of this Application shall control.
4. **Failure to Pay; Late Charge.** The entire outstanding balance due to PFG by Purchaser on all invoices shall become due in full immediately upon the failure by Purchaser to pay any invoice when due. PFG may at any time deduct any Purchaser monetary obligations from any amounts owed to Purchaser by PFG, and to pay only the net sum due, if any. Purchaser agrees to pay a late charge in the amount of 1.5% per month (18% per annum) or the highest rate permitted by law, whichever is less, on any past due amounts until collected, and Purchaser agrees to pay all costs of collection incurred by PFG, including attorney's fees and expenses, should a default in payment or any other obligation of Purchaser to PFG occur.
5. **Dishonored Payments; Inactivity Fee.** Purchaser agrees to pay a fee of \$25.00 or the highest amount permitted by law per occurrence for any returned items (checks or ACH) that are dishonored for any reason. PFG reserves the right to impose an inactivity fee of \$ 25.00 per month against any credit balance presumed abandoned by purchaser. An account is presumed abandoned if there is no activity for one year.
6. **Choice of Law; Venue Enforceability.** This Application and all transactions between Purchaser and PFG shall be governed by and interpreted in accordance with the laws of the state in which the Operating Company which provided this Application to Purchaser resides, without regard to the conflicts of law provisions thereof, and all actions and proceedings arising from, relating to or in connection with this Application shall be subject to the exclusive jurisdiction of any federal or state court located in that state. All parties agree that proper venue for any action related to this Application or the parties' relationship shall be in any federal court or state court situated in the county in which the Operating Company's principal place of business is located. The parties further agree that no forum non conveniens defense shall apply to any such action. If any particular provision of these Terms and Conditions is determined to be unenforceable then the remaining provisions shall continue in full force and effect.
7. **Proprietary/Special Orders.** If Purchaser ceases doing business with PFG-- for any reason, Purchaser shall be liable to PFG for all remaining proprietary/special order items purchased for Purchaser by PFG.
8. **Assignment; Amendment.** Purchaser may not unilaterally assign this Application or any portion hereof without the prior written consent of PFG, which consent may be withheld at PFG's sole discretion. In the event of a change of control of Purchaser, Purchaser shall notify PFG in writing by certified mail. In such event, PFG may, in its sole discretion, immediately terminate this Agreement and declare all sums immediately due and payable, which sums may be provided from the proceeds of any such transaction; or allow the successor to assume all obligations hereunder in writing, subject to a determination of creditworthiness by PFG, in PFG's sole discretion. In any case, this Application shall be binding upon and inure to the benefit of the respective permitted successors and assigns of the parties hereto. No amendment to, or change, waiver or discharge of, any provision of these Terms and Conditions shall be valid unless in writing and signed by an authorized representative of PFG.
9. **Perishable Agricultural Commodities Act.** Applicant and PFG agree that for the sale of all products subject to the provisions of 7 U.S.C. Sections 499a through 499t and 7 C.F.R. Section 46.2(u) ("PACA Products"), the terms of payment to PFG for such PACA Products shall be thirty (30) days from date of invoice ("PACA Payment Terms"). Both parties further agree to file and maintain a copy of this agreement in their respective records and that the terms of payment for all PACA Products as agreed in this paragraph will be disclosed on all documents relating to each PACA transaction between the parties in a manner consistent with the terms of this paragraph. The PACA Payment Terms stated in this paragraph shall supersede all other agreements, customs, and practices between these parties relating to the payment terms for PACA Products. For any transactions between the parties involving both PACA Products and non-PACA Products, the PACA Payment Terms shall be used.
10. **Compliance with Federal Credit Laws.** If this Application is not fully approved or if any other adverse action is taken with respect to Purchaser's credit status with PFG, Purchaser has the right to request within 60 days of PFG's notification of such adverse action, a statement of specific reasons for such action, which statement will be provided within 30 days of said request. To obtain the statement of specific reasons, please contact the credit department of the Operating Company that provided this Application. THE FEDERAL EQUAL CREDIT OPPORTUNITY ACT PROHIBITS CREDITORS FROM DISCRIMINATING AGAINST CREDIT APPLICANTS ON THE BASIS OF RACE, COLOR, RELIGION, NATIONAL ORIGIN, SEX, MARITAL STATUS, OR AGE (PROVIDED THAT THE PURCHASER HAS THE CAPACITY TO ENTER INTO A BINDING CONTRACT); BECAUSE ALL OR PART OF THE PURCHASER'S INCOME DERIVES FROM ANY PUBLIC ASSISTANCE PROGRAMS; OR BECAUSE THE PURCHASER HAS IN GOOD FAITH EXERCISED ANY RIGHT UNDER THE CONSUMER CREDIT PROTECTION ACT. THE FEDERAL AGENCY THAT ADMINISTERS COMPLIANCE WITH THIS LAW CONCERNING THE CREDITOR IS THE FEDERAL TRADE COMMISSION, EQUAL CREDIT OPPORTUNITY, WASHINGTON, D.C.
11. **Credit Level; Liability.** The approximate initial amount of credit that Purchaser requests shall not be binding upon PFG, nor shall PFG incur any liability by granting, reducing, increasing or refusing such amount. Purchaser recognizes that any credit requested or approved is not a limitation of liability, and Purchaser expressly agrees that it will be responsible for all goods and/or services purchased from PFG.
12. **Certification; Authorization.** Purchaser hereby certifies that the information furnished under this Application and any other financial statements furnished in connection herewith, is true and correct and that this information is being provided to PFG for the purpose of inducing PFG to extend credit to Purchaser, and Purchaser understands and acknowledges that PFG shall reasonably rely upon such information. Purchaser authorizes PFG to investigate all references furnished pertaining to the credit and financial responsibility of Purchaser. Purchaser understands and agrees to be bound by the above terms and all invoices and other documents furnished by PFG from time to time, all of which are incorporated herein by reference, and agrees to advise PFG of any material change in the information provided herein, including but not limited to, change of address or telephone number. Purchaser in all events shall notify PFG in writing by certified mail of any changes of ownership of Purchaser. Purchaser understands that PFG will retain this Application whether or not it is approved.
13. **Credit Card Transfer Authority.** At 60 days from the invoice date or 30 days from the due date, whichever comes later, PFG reserves the right to transfer any unpaid balance to the Purchaser's Credit Card on file. In accordance with PFG Policy and Visa and Mastercard association rules, a convenience fee of \$20 per transaction may apply for card not present transactions.
14. **Original Document.** Any reproduction of this Customer Application by reliable means will be considered an original.
15. **Limitation of Liability.** PFG and Purchaser agree that neither party shall in any event be liable to the other party or its respective subsidiaries, affiliates, franchisees or operators for any type of consequential or punitive damages such as, but not limited to, loss of anticipated profits or business opportunity.
16. **Franchisor / Franchisee.** If Purchaser is a franchisee/licensee, Purchaser's franchisor/licensor may derive revenue or other material consideration as a result of Purchaser's purchases from PFG. Therefore, the price for the products sold by PFG to Purchaser may include rebates, allowances, mark-ups or credits that are paid by PFG to Purchaser's franchisor/licensor in amounts determined by Purchaser's franchisor/licensor, which may not be shown on PFG's invoice(s).

APPLICANT ("Purchaser") (Full Name of Business)

SIGNATURE (Authorized Agent of Purchaser)

Date

Printed Name of Authorized Agent

**AUTHORIZATION FOR CREDIT REPORT**

The undersigned is executing this Authorization for Credit Report individually for the purpose of authorizing PFG to obtain a consumer credit report from time to time on the undersigned individual through credit and consumer reporting agencies or other sources, in order to further evaluate the creditworthiness of such individual in connection with the credit evaluation process and the proposed extension of business credit to the Applicant. THE UNDERSIGNED, AS AN INDIVIDUAL, HEREBY KNOWINGLY CONSENTS TO THE USE OF SUCH CREDIT REPORT IN ACCORDANCE WITH THE FEDERAL FAIR CREDIT REPORTING ACT AS CONTAINED IN 15 U.S.C 1681, ET SEQ., AS AMENDED FROM TIME TO TIME.

PRINT NAME \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_ SOCIAL SECURITY NUMBER \_\_\_\_\_  
PRINT NAME \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_ SOCIAL SECURITY NUMBER \_\_\_\_\_  
PRINT NAME \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_ SOCIAL SECURITY NUMBER \_\_\_\_\_  
PRINT NAME \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_ SOCIAL SECURITY NUMBER \_\_\_\_\_

**PERSONAL GUARANTEE TO PERFORMANCE FOOD GROUP COMPANY**

FOR AND IN CONSIDERATION OF and as an inducement for Performance Food Group Company, LLC; Vistar Corporation, its parent company; and their direct and indirect subsidiaries (referred to herein alternatively as "PFG" or "Operating Company") to extend credit on an open account to Purchaser, the party identified in this Customer Application, the undersigned guarantor ("Guarantor") hereby personally, and not as an agent of Purchaser, guarantees prompt payment of any and all indebtedness owing to PFG by Purchaser on said open account, whether now existing or hereafter incurred. This Guarantee is absolute and continuing in nature until terminated by the written notice of Guarantor to PFG, sent certified mail, return receipt requested, to Treasurer, 12500 West Creek Parkway, Richmond, VA 23238. Any termination of this Guarantee shall not terminate Guarantor's liability for any and all indebtedness incurred prior to the effective date of termination.

All information and terms and conditions appearing in the Customer Application, which is executed contemporaneously herewith, are hereby incorporated into this Guarantee by reference, including, but not limited to terms pertaining to interest charges, attorneys' fees and terms of credit. GUARANTOR HAS READ AND UNDERSTANDS ALL OF THE PRINTED, TYPED AND HANDWRITTEN LANGUAGE APPEARING ON ALL PAGES OF THIS THREE (3) PAGE DOCUMENT AND ACKNOWLEDGES THAT NO ESSENTIAL TERMS ARE OMITTED.

Guarantor expressly waives notice from PFG of acceptance and reliance on this Guarantee, notice of sales made to Purchaser and notice of default by Purchaser. Guarantor expressly consents to any modification or renewal of the terms of credit granted to Purchaser from time to time, and waives notice of any such modification or renewal.

In the event of any default by Purchaser of its obligations, PFG may proceed directly against Guarantor to enforce its rights, without proceeding against Purchaser or exhausting any other remedies PFG may have. This personal guarantee shall be binding upon Guarantor, its heirs, successors, representatives and assigns, and shall inure to the benefit of PFG, its successors and assigns.

The undersigned consents to PFG obtaining a consumer credit report on Guarantor for the purpose of evaluating the creditworthiness of Guarantor in connection with an application for business credit.

In the event more than one person executes this Guarantee, the obligations of each guarantor shall be joint and several and, all references to the singular herein shall be construed to include the plural.

The Guarantor(s) execute(s) this Guarantee on his or her own personal behalf, and not in any other capacity regardless of how Guarantor may characterize itself below.

\_\_\_\_\_  
Guarantor's Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_  
\_\_\_\_\_  
Social Security Number \_\_\_\_\_  
\_\_\_\_\_  
Home Address \_\_\_\_\_  
\_\_\_\_\_  
Witness Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_  
\_\_\_\_\_  
Guarantor's Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_  
\_\_\_\_\_  
Social Security Number \_\_\_\_\_  
\_\_\_\_\_  
Home Address \_\_\_\_\_  
\_\_\_\_\_  
Witness Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_

\_\_\_\_\_  
Guarantor's Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_  
\_\_\_\_\_  
Social Security Number \_\_\_\_\_  
\_\_\_\_\_  
Home Address \_\_\_\_\_  
\_\_\_\_\_  
Witness Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_  
\_\_\_\_\_  
Guarantor's Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_  
\_\_\_\_\_  
Social Security Number \_\_\_\_\_  
\_\_\_\_\_  
Home Address \_\_\_\_\_  
\_\_\_\_\_  
Witness Signature \_\_\_\_\_ Date \_\_\_\_\_  
\_\_\_\_\_  
Printed Name \_\_\_\_\_

## UNIFORM SALES & USE TAX CERTIFICATE - MULTIJURISDICTION

The below-listed states have indicated that this form of certificate is acceptable. The issuer and the recipient have the responsibility of determining the proper use of this certificate under applicable laws in each state, as these may change from time to time.

Issued to Seller: Performance Food Group

Address: \_\_\_\_\_

I certify that: \_\_\_\_\_ is engaged as a registered

Name of Firm (Buyer): \_\_\_\_\_  Wholesaler  
 \_\_\_\_\_  Retailer  
 Address \_\_\_\_\_  Manufacturer  
 \_\_\_\_\_  Seller (California)  
 \_\_\_\_\_  Lessor  
 \_\_\_\_\_  Other (Specify) \_\_\_\_\_

and is registered with the below listed states and cities within which your firm would deliver purchases to us and that any such purchases are for wholesale, resale, ingredients or components of a new product or service to be resold, leased, or rented in the normal course of business. We are in the business of wholesaling, retailing, manufacturing, leasing (renting) the following:

Description of Business: Resale of Food and/or Food Products

General description of tangible property or taxable services to be purchased from the seller: Groceries, Food and Non-Food

State	State Registration Seller's Permit, or ID Number of Purchaser	State	State Registration Seller's Permit, or ID Number of Purchaser
AR	_____	NV	_____
CA	_____	NJ	_____
CO	_____	NM	_____
DC	_____	ND	_____
GA	_____	OK	_____
HI	_____	RI	_____
ID	_____	SC	_____
IL	_____	SD	_____
IA	_____	TN	_____
KS	_____	TX	_____
ME	_____	UT	_____
MD	_____	VT	_____
MI	_____	WA	_____
MN	_____	WI	_____
MO	_____		

I further certify that if any property or service so purchased tax free is used or consumed by the firm as to make it subject to a Sales or Use Tax we will pay the tax due directly to the proper taxing authority when state law so provides or inform the seller for added tax billing. This certificate shall be a part of each order which we may hereafter give to you, unless otherwise specified, and shall be valid until canceled by us in writing or revoked by the city or state.

Under penalties of perjury, I swear or affirm that the information on this form is true and correct as to every material matter.

Authorized Signature: \_\_\_\_\_  
(Owner, Partner or Corporate Officer)  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_