## DAY 1: MONDAY, AUGUST 5

3:00 PM	<b>REGISTRATION   CHECK-IN  </b> Ends at 5:00
5:30 PM	Welcome Reception Fire Terrace
6:30 PM	Brands Opening Dinner Broadway Ballroom

## DAY 2: TUESDAY, AUGUST 6

7:15 AM	BREAKFAST   Grand Colonnade
8:00 AM	Welcome & Opening Remarks Brands Team & Sr. Management <i>(Broadway Ballroom)</i>
9:00 AM	FY24 Recap & What's Ahead in FY25; Brands Champions Commitment & Responsibilities John Eccleston ( <i>Broadway Ballroom</i> )
9:30 AM	The Art of the Brand Presentation Brands Team (Broadway Ballroom)
10:30 AM	BREAK
10:45 AM	Breakout Rotations w/ Corporate Procurement /Category Management: Earned Income Methodology (Pete Koenig), Brand Development Process (Mike Seidel), and Equity Management/Guidelines, etc. (Dean Hogan) (Broadway Ballroom - X, Y & Z Group Rotations)
11:45 AM	Brand Opportunity Report Scott Barnewolt ( <i>Broadway Ballroom</i> )
12:30 PM	LUNCH   Grand Colonnade
1:15 PM	DEPART FOR TOURS   Board Bus at 1:00 PM
1:30 PM	Mountain Manufacturing Tour & Coda Tour (A/B Group Rotations)
4:00 PM	Denver OpCo Tour & Reception
5:30 PM	DEPART FOR HOTEL   Dinner on Your Own

## DAY 3: WEDNESDAY, AUGUST 7

7:15 AM	BREAKFAST   Grand Colonnade
8:00 AM	<b>Corporate Chef Demos</b> with Chef Lonnie Varisco Labor Savings with Breakfast, Bar Snacks & Appetizers ( <i>Broadway Ballroom</i> )
9:00 AM	Supplier Cutting Rotations (1-6 Group Rotations) Leprino: Bacio® JTM: West Creek®, Delancey Street Deli® & Contigo® McCain: Entice®
10:30 AM	BREAK
10:45 AM	Supplier Cutting Rotations (1-6 Group Rotations) Ardent Mills: Roma® Schreiber: West Creek® Rosina: Roma®
12:15 PM	LUNCH   Grand Colonnade

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1:00 PM	Regional Breakout Rotations Sharing Growth Best Practices ( <i>Broadway Ballroom</i> )
1:45 PM	Regional Breakout Rotations Brands Training, Corporate Support & OpCo Best Practices (Broadway Ballroom)
2:30 PM	BREAK
2:45 PM	Licensed Turnkey Programs Segment Focus James Taskalos & Christine Allhoff (Broadway Ballroom)
3:30 PM	Pizza/Italian Segment Focus Giulio Binetti & Stephen Piancone (Broadway Ballroom)
3:30 PM 4:15 PM	Ũ
	Giulio Binetti & Stephen Piancone (Broadway Ballroom) Contigo®/Latin Hispanic Segment Focus
4:15 PM	Giulio Binetti & Stephen Piancone (Broadway Ballroom) Contigo®/Latin Hispanic Segment Focus Pepe Toro (Broadway Ballroom) Mid-Conference Recap & Asks

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**CONFERENCE AGENDA** 

in The Mile High City

## DAY 4: THURSDAY, AUGUST 8

7:15 AM	BREAKFAST   Grand Colonnade
8:00 AM	Marketing: What's New & Social Media Footprint Karen Marshall & Jeff Felton <i>(Broadway Ballroom)</i>
8:45 AM	Brands Training at OpCos Kenny LaMonte & Maria Salomone <i>(Broadway Ballroom)</i>
9:30 AM	Corporate Branding Update & Resources Jenn Bushman & Alicia Lamb (Broadway Ballroom)
10:15 AM	BREAK
10:30 AM	Small Group Breakout Rotations Peer to Peer Sharing: Foods Shows ( <i>Broadway Ballroom</i> )
11:00 AM	Small Group Breakout Rotations
-	Peer to Peer Sharing: Brands Training (Broadway Ballroom)
11:30 AM	Small Group Breakout Rotations Peer to Peer Sharing: Product Cuttings ( <i>Broadway Ballroom</i> )
11:30 AM 12:00 PM	Small Group Breakout Rotations

PERFORMANCE BRANDS

UPDATED: 06.19.2024